

CASE STUDY

Safety Knives & PPE

INDUSTRY

Facilities management

TEAM SIZE

50+ employees

This businesses maintenance team relies on having the safest products available not only for the on site team, but for contractors visiting the sites to maintain high safety levels. Having not only the correct products for the tasks at hand but the best.



THE CHALLENGE

The company was experiencing challenges regarding cut injuries and hand protection.

Standard knives presented a higher risk of injury, while some glove options created dexterity issues for operators carrying out day-to-day tasks.

These challenges created potential injury risks, compliance concerns, and operational issues. If the products being used were not suitable for the task, there was a greater chance of incidents, reduced productivity, and user frustration.

THE SOLUTION

After understanding the challenges the company were facing, we offered a better level of service and took the time to understand the business requirements. The recommended products are clearly suited to the task, focusing on improving safety, comfort, and usability for the team.



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RESULTS & IMPROVEMENTS

The team can now use ceramic blades that last longer than standard blades, combined with a knife body that is much safer than a traditional Stanley knife. The thinner gauge glove has also improved dexterity, making it easier for users to complete tasks while still wearing suitable hand protection.

Although no measurable results are available at this stage, the improvements in product quality, user comfort, and safer working practices have been clear.



RECOMMENDATION

“The demonstration and after-service have been great, and the products themselves are fantastic quality. It is clear to see Dalton Safety’s vision as a company, especially in the way they look to offer products that genuinely help keep people safe. Connor regularly checks in to see how things are progressing and ensures the team continues to receive the right level of support.”

