

CASE STUDY

Safety & Workwear Supply

INDUSTRY

Investment Casting Foundry

TEAM SIZE

21-50 employees

This business operates within a high-risk manufacturing environment where employees rely daily on specialist PPE, spill control solutions, safety knives, and protective equipment. With complex processes and frequent manual handling across the foundry, dependable products, fast delivery, and clear safety guidance are critical to maintaining compliance and reducing onsite risk.

THE CHALLENGE

Prior to partnering with Dalton Safety, the business was experiencing recurring safety issues, particularly knife-related injuries and gloves wearing through prematurely. These product failures increased the likelihood of cuts and minor injuries across the site, while also driving up replacement costs.

The inconsistent durability of PPE placed ongoing pressure on the Health, Safety & Environment team, who were required to continually source alternatives. High turnover of safety equipment made it difficult to maintain consistent protection standards and created unnecessary disruption to day-to-day operations.



THE SOLUTION

Following a detailed understanding of the operational challenges, Dalton Safety implemented a more reliable and proactive supply solution tailored to the demands of a foundry environment. This included the introduction of higher-quality, longer-lasting gloves and industry-leading safety knives designed to improve both protection and performance across departments. Strong stock holding, fast delivery, and clear communication were prioritised to ensure expectations were consistently met. Dalton Safety also researched suitable product options and provided practical recommendations aligned to specific tasks and processes, enabling the business to move away from unsuitable equipment and towards solutions better matched to real-world use.

This approach delivered a smoother, more dependable PPE supply experience for both the HSE team and the wider workforce.



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RESULTS & IMPROVEMENTS

Since working with Dalton Safety, the business has seen significant improvements in service reliability, product suitability, and overall efficiency. PPE management has become simpler and more predictable, supported by consistent communication, accurate costs, and clear delivery updates.

The improved quality and durability of products has reduced the frequency of replacements and strengthened safety standards across most departments. While one high-risk area continues to transition away from traditional blades, ceramic safety knives have already been successfully adopted throughout the rest of the operation.

Overall, the business now benefits from faster delivery, dependable stock availability, and safety solutions that genuinely align with operational needs.



WHAT THE CUSTOMER SAID

“High-quality products that last, outstanding customer service, fast delivery, and excellent communication. Orders are always reliable, updates are clear, and everything runs smoothly without the need to chase. It's an all-round great service and a genuine pleasure to work with.”

